



**LBP LEASING AND FINANCE CORPORATION**  
**COMPARATIVE INCOME STATEMENT**  
**Approved Budget CY2018 and Proposed Budget for CY2019**

	<b>Actual 2018</b>	<b>Proposed COB CY2019</b>
<b>REVENUES</b>		
<b>Interest Income</b>		
Interest Income on Other Loans/Receivable - FL	54,704,408.90	119,319,303.55
Interest Income on Other Loans/Receivable - FL LBP	82,493,600.40	62,251,251.82
Interest Income on Other Loans/Receivable - FL BIR	101,738,994.26	92,266,155.31
	<u>238,937,003.56</u>	<u>273,836,710.68</u>
Interest Income on Other Loans/Receivable	<u>167,330,267.03</u>	<u>271,624,996.07</u>
Income from Deposits in Banks	<u>148,433.87</u>	<u>120,000.00</u>
	<u>148,433.87</u>	<u>120,000.00</u>
<b>Total Interest Income</b>	<u>406,415,704.46</u>	<u>545,581,706.75</u>
<b>Other Income</b>		
Operating Lease Income	<u>55,865,443.00</u>	<u>51,637,200.00</u>
Rental- Investment Property	0.00	0.00
Profit/(Loss) from Assets Sold/Exchanged	527,534.36	1,129,108.22
Fleet Management Service Fee	8,972,080.00	9,153,150.00
Fleet Management Service Chauffering Fee	105,600,000.00	108,964,500.00
Recovery on Charged-off Assets	50,840.49	0.00
Miscellaneous Income/(Loss)	<u>5,482,848.48</u>	<u>12,200,000.00</u>
<b>Total Other Income</b>	<u>176,498,746.33</u>	<u>183,083,958.22</u>
<b>Total Revenue</b>	<u><b>582,914,450.79</b></u>	<u><b>728,665,664.97</b></u>
<b>Less: Direct Expenses</b>		
Interest Expense - FL	3,833,001.83	7,312,738.22
Interest Expense - Operating Lease	1,440,256.43	4,827,390.60
Interest Expenses	108,069,728.04	170,141,957.01
Documentary and Science Stamp Used	16,476,901.49	21,000,000.00
Provision for Probable Losses	29,500,000.00	18,000,000.00
Depreciation-Eqpt. & Other Prop. for Lease	8,218,860.42	8,281,539.00
Compensation and Fringe Benefits - Marketing Operations	19,763,017.30	25,591,823.84
Transfer Mortgage and Registrations Fees - LBP (FL)	195,452.50	405,000.00
Transfer Mortgage and Registrations Fees - LBP (FMS)	586,357.49	1,186,500.00
Transfer Mortgage and Registrations Fees - OL	196,547.02	280,700.00
Transfer Mortgage and Registrations Fees	65,606.24	120,000.00
Insurance - LBP (FL)	1,205,278.91	1,902,000.00
Insurance - LBP (FMS)	3,615,836.74	3,859,500.00
Insurance - Operating Lease	1,232,244.80	1,188,000.00
Insurance - BIR	1,252,554.98	2,550,000.00
Repairs and Maintenance - LBP (FL)	612,186.41	1,417,979.16
Repairs and Maintenance - LBP (FMS)	1,836,559.24	1,741,269.67
Repairs and Maintenance - Operating Lease	1,817,434.83	2,170,853.83
Security, Msgrl, Janitorial & Contractual Services - LBP (FL)	42,353,006.98	44,964,394.56
Security, Msgrl, Janitorial & Contractual Services - LBP (FMS)	93,495,830.32	101,873,765.76
Security, Msgrl, Janitorial & Contractual Services - OL	<u>23,675,136.80</u>	<u>25,647,211.32</u>
<b>Total Direct Expenses</b>	<u>359,441,798.76</u>	<u>444,462,622.96</u>

**LBP LEASING AND FINANCE CORPORATION**  
**COMPARATIVE INCOME STATEMENT**  
**Approved Budget CY2018 and Proposed Budget for CY2019**

	<b>Actual 2018</b>	<b>Proposed COB CY2019</b>
<b>Gross Income</b>	<b>223,472,652.03</b>	<b>284,203,042.01</b>
<b>GENERAL AND ADMINISTRATIVE EXPENSES</b>		
Taxes and Licenses - FL	6,574,403.26	9,078,527.77
Taxes and Licenses - FMS	5,728,604.00	5,905,882.50
Taxes and Licenses - Operating Lease	2,793,272.15	2,581,860.00
Taxes and Licenses - Loan	8,522,134.56	13,581,249.80
Taxes and Licenses - BIR	1,692,842.06	1,342,697.79
Taxes and Licenses	1,705,664.24	2,418,092.93
Compensation and Fringe Benefits	22,031,603.91	36,006,064.57
Management and Other Professional Fees	30,738.00	3,343,000.00
Membership Fees and Dues	891,350.47	960,854.40
Insurance	469,237.17	524,588.42
Depreciation-Furn., Fixtures and Eqpt.	1,230,586.51	3,702,517.54
Depreciation - Building	1,256,776.32	1,628,026.32
Depreciation - Investment Property ROPA	127,749.96	127,749.96
Amortization of Intangibles	300,849.55	733,045.10
Litigation/Assets Acquired Expenses	1,024,116.40	1,470,000.00
Rent	203,372.00	381,024.00
Power, Light and Water	1,132,433.11	1,200,000.00
Fuel and Lubricants	340,565.38	480,000.00
Transportation and Travelling	2,791,860.66	3,398,000.00
Representation and Entertainment	2,914,311.58	3,506,000.00
Repairs and Maintenance	1,131,569.53	916,562.66
Security, Messengerial, Janitorial & Contractual Services	4,043,362.07	3,600,000.00
Data Processing Charges	73,386.48	100,000.00
Bank Charges	19,752.00	24,000.00
Postage, Cables, Telephone and Telegram	795,826.20	960,000.00
Stationeries and Supplies Issued	602,454.40	662,131.36
Information Technology Expense	498,215.80	2,805,000.10
Advertising and Publicity	746,216.00	840,000.00
Periodicals and Magazines	21,384.00	18,000.00
Miscellaneous Expenses	477,385.08	720,000.00
<b>Total Expenses</b>	<b>70,342,996.85</b>	<b>103,014,875.22</b>
<b>Net Income Before Income Tax</b>	<b>153,129,655.18</b>	<b>181,188,166.79</b>
Less: Provision for Income Tax	34,782,437.00	61,667,909.16
Income Tax Expense - Prior Years	(1,061,500.00)	0.00
Income Tax Benefit	9,044,906.00	(6,480,000.00)
<b>Total Income Tax Expenses</b>	<b>42,765,843.00</b>	<b>55,187,909.16</b>
<b>Net Income After Income Tax</b>	<b>110,363,812.18</b>	<b>126,000,257.63</b>

**LBP LEASING AND FINANCE CORPORATION**  
**COMPARATIVE BALANCE SHEET**  
**Projected 2019 vs Actual 2018**

	Actual 2018	Projected 2019
<b>ASSETS</b>		
Cash on Hand	2,000.00	(2,000.00)
Deposits in Bank	42,422,699.68	50,907,239.62
	<u>42,424,699.68</u>	<u>50,905,239.62</u>
<b>Receivables/Loans</b>		
Lease Contracts Receivable	2,174,376,554.10	2,509,343,746.76
Deferred Leasing Income	(557,942,452.66)	(585,839,575.29)
Net Lease Contracts Receivable	<u>1,616,434,101.44</u>	<u>1,923,504,171.47</u>
Lease Contracts Receivable - LBP	363,036,103.67	311,256,259.10
Deferred Leasing Income - LBP	(210,283,152.55)	(170,664,251.91)
Net Lease Contracts Receivable - LBP	<u>152,752,951.12</u>	<u>140,592,007.19</u>
Other Loans/Receivable	<u>1,916,418,949.80</u>	<u>2,221,047,927.74</u>
Receivable Financed	1.00	1.00
Net Receivable Financed	<u>1.00</u>	<u>1.00</u>
Past Due Receivables	130,008,433.18	110,507,168.20
Past Due Unearned Credits	(1,022,374.08)	(869,017.97)
Net Past Due Receivables	<u>128,986,059.10</u>	<u>109,638,150.24</u>
Restructured Accounts	200,557,447.83	220,613,192.61
Restructured Unearned Credits	(24,017,298.28)	(26,419,028.11)
Net Restructured Accounts	<u>176,540,149.55</u>	<u>194,194,164.51</u>
Past Due Restructured Accounts	99,455,743.38	89,510,169.04
Past Due Restructured Unearned Credits	(2,757,534.20)	(2,481,780.78)
Net Past Due Restructured Accounts	<u>96,698,209.18</u>	<u>87,028,388.26</u>
Items in Litigation	76,858,115.06	76,858,115.06
Items in Litigation Unearned Credits	(7,222,417.86)	(7,222,417.86)
Net Items in Litigation	<u>69,635,697.20</u>	<u>69,635,697.20</u>
<b>Receivable/Loan before Provision</b>	<b><u>4,157,466,118.39</u></b>	<b><u>4,745,640,507.60</u></b>
General Loan Loss Provision	(13,242,749.76)	(42,851,441.06)
Allowance for Probable Loss - Loans/Leases	(127,055,400.30)	(114,523,330.12)
Allowance for Probable Loss - Restructured Accounts	(36,935,154.98)	(37,858,533.85)
<b>Net Receivables/Loan</b>	<b><u>3,980,232,813.35</u></b>	<b><u>4,550,407,202.56</u></b>
<b>Other Receivables</b>		
Accounts Receivable - Clients	7,195,732.56	8,275,092.44
Less: Allowance for Probable Losses	(2,738,270.81)	(2,738,270.81)
Accounts Receivable - Operating Leases (LBP)	60,725,926.81	82,000,163.41
Accounts Receivable - LBP	210,139,988.42	114,223,144.21
Accrued Interest Receivable	5,446,388.46	6,263,346.73
<b>Total Other Receivables</b>	<b><u>280,769,765.44</u></b>	<b><u>208,023,475.98</u></b>
	<b><u>4,261,002,578.79</u></b>	<b><u>4,758,430,678.54</u></b>
<b>Equipment &amp; Other Properties for Lease</b>		
Equipment & Other Properties for Lease	78,951,061.50	86,846,167.65
Accumulated Depreciation	(48,721,143.48)	(57,002,682.48)
Net Equipment & Other Properties for Lease	<u>30,229,918.02</u>	<u>29,843,485.17</u>
<b>Real Property, Furniture, Fixtures &amp; Equipment</b>		
Real Property - Building	42,566,207.14	50,816,207.14
Accumulated Depreciation - Building	(19,458,120.15)	(21,086,146.47)
Furniture, Fixtures & Equipment	18,536,910.77	39,288,232.77
Accumulated Depreciation - FFE	(10,963,906.34)	(14,666,423.88)
Net Real Property, Furniture, Fixtures & Equipment	<u>30,681,091.42</u>	<u>54,351,869.56</u>
<b>Real &amp; Other Properties Owned or Acquired</b>		
Real & Other Properties Owned or Acquired		
Investment Property	13,122,878.02	13,122,878.02
Accumulated Depreciation - Investment Property	(681,333.12)	(809,083.08)
Non-Current Assets Held for Sale	350,070,891.78	350,070,891.78
	<u>362,512,436.68</u>	<u>362,384,686.72</u>
Less: Allowance for Probable Losses	(2,095,992.28)	(2,095,992.28)
	<u>360,416,444.40</u>	<u>360,288,694.44</u>
<b>Other Assets</b>		
Accounts Receivable - Employees/Others	486,797.14	511,137.00
Petty Cash Fund	45,000.00	45,000.00
Stationeries & Supplies Unissued	173,514.86	190,866.35
Prepaid Expenses	12,211,768.90	13,432,945.79
Advances to Suppliers	115,630.00	250,000.00
Deferred Tax Assets	66,280,995.54	72,760,995.54
Intangibles	686,011.59	8,340,843.50
Miscellaneous Asset	1,274,055.18	1,401,460.70
Miscellaneous Asset - Creditable Tax Certificates	8,801,340.26	9,681,474.29
Other Investment	16,000.00	16,000.00
Other Assets - Nominal Value	306.00	306.00
<b>Total Other Assets</b>	<b><u>90,091,419.47</u></b>	<b><u>106,631,029.15</u></b>
<b>TOTAL ASSETS</b>	<b><u>4,814,846,151.78</u></b>	<b><u>5,360,450,996.48</u></b>

**LBP LEASING AND FINANCE CORPORATION**  
**COMPARATIVE BALANCE SHEET**  
**Projected 2019 vs Actual 2018 and 2017**

<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>Actual 2018</b>	<b>Projected 2019</b>
<b>LIABILITIES</b>		
Bills Payable	2,816,765,967.04	3,234,701,430.51
Accounts Payable - Supplier	14,523,295.26	18,154,119.08
Accounts Payable - Others	565,763.27	707,204.09
Withholding Tax Payable	2,049,880.24	2,254,868.26
Accrued Interest Payable	14,933,970.31	16,173,507.15
Accrued Other Expenses Payable	32,952,255.75	41,190,319.69
Accrued Other Taxes & Licenses Payable	8,049,932.03	8,664,153.78
Accrued Income Tax Payable	5,463,343.21	12,232,273.03
SSS Payable	36,282.82	91,529.90
Pag-Ibig Fund Payable	36,685.70	7,700.00
Phil. Health Payable	24,295.26	54,782.35
Miscellaneous Liabilities	36,939,406.42	40,633,347.06
Deposits on Lease Contracts	287,067,717.71	315,774,489.48
Deposits on Lease Contracts - LBP	35,555,538.00	39,111,091.80
<b>TOTAL LIABILITIES</b>	<b>3,254,964,333.02</b>	<b>3,729,750,816.18</b>
Capital Stock - Common	485,552,550.00	485,552,550.00
Additional Paid Capital	113,970,900.12	113,970,900.12
Treasury Stock	(20.00)	(10.00)
Total Capital Stock	<b>599,523,430.12</b>	<b>599,523,440.12</b>
Retained Earnings - Free	249,994,576.46	305,176,482.55
Retained Earnings - Appropriated	600,000,000.00	600,000,000.00
Net Income	110,363,812.18	126,000,257.63
	<i>960,358,388.64</i>	<i>1,031,176,740.18</i>
Net Unrealized Gain/(Loss)	-	-
<b>TOTAL STOCKHOLDERS' EQUITY</b>	<b>1,559,881,818.76</b>	<b>1,630,700,180.30</b>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>4,814,846,151.78</b>	<b>5,360,450,996.48</b>

**LBP Leasing Corporation**  
**Proposed Capital Expenditures**  
**CY 2019**

<b>PARTICULARS</b>	<b>Quantity</b>	<b>Unit Price</b>	<b>TOTAL</b>
<b>A. Carried Over from 2018 CAPEX</b>			
Office Reconfiguration (Office Space Planning & Acq	1	7,500,000	7,500,000
Acquisition of five (5) units vehicles as replacements	5		7,914,000
Replacement of Blinds	60	10,167	610,020
Conversion of Light Bulbs to LED		300,000	300,000
CCTV Cameras			360,000
Split-type Airconditioners	2	165,000	330,000
Airconditioner for the Server Room	1	150,000	150,000
Vault-type cabinets	2	60,000	120,000
Various furniture & fixtures for the Extension Offices			47,287
Various Equipment for the Extension Offices			40,800
<b>Network Infrastructure Upgrade</b>			
Desktops/Laptops	17	49,350	851,214
Back-Up System Hardware	1	600,000	600,000
Servers	2	800,000	1,600,000
Projector (with motorized ceiling bracket)	1	179,200	179,200
Projector	1	70,800	70,800
Upgrade of PABX		1,000,000	1,000,000
PABX Software		700,000	700,000
Firewall		201,115	201,115
Back-Up System (Software)		1,750,000	1,750,000
Enhancement of HRIS & Payroll System		129,520	129,520
Microsoft Office Licenses		1,500,000	1,500,000
Enterprise Access Point	2	25,000	50,000
Digital Board Meetings (Software)			800,000
Document Tracking & Collaboration System (Software)			1,869,757
System Enhancement/Additional Licenses for FMS, Lease/Loan System, Je			2,537,485
<b>Other ICT Equipment</b>			
Monitor Switch, RAM)		801,375	801,375
Video Teleconferencing System		950,000	950,000
Sub-Total of Carried Over from 2018 CAPEX			<u>32,962,573</u>
<b>B. 2019 Proposed CAPEX</b>			
<b>Additional</b>			
<b>Increase in Cost:</b>			
Office Reconfiguration (Increase in cost)	1	750,000	750,000
Replacement of Blinds	60	10,167	610,026
Conversion of Light Bulbs to LED		75,000	75,000
CCTV Cameras			360,000
Airconditioner for the Server Room	1	30,000	30,000
Corporate Messaging Solution	1	350,000	350,000
<b>Network Infrastructure Upgrade</b>			
a. Access Points, Network Switches	6	45,000	270,000
b. Structured Cabling		600,000	600,000
c. Internet	2	265,000	530,000
d. Anti-Virus	70	3,571	250,000
e. UPS	1	450,000	450,000
f. Server (Upgrade)	2	200,000	400,000
<b>Procurement &amp; Upgrade of Other ICT Equipment</b>			
a. Network Printer	2	600,000	1,200,000
b. Dot Matrix Printer and Laser Jet Printer	2	30,000	60,000
c. Projectors	2	70,800	141,600
d. Video Wall Display	1	100,000	100,000
Annual Maintenance of Existing UPS	1	50,000	50,000
Existing Internet Subscription ISP 1 and ISP 2	2	120,000	240,000
Annual Maintenance of Existing Payroll Suite	1	165,000	165,000
Annual Maintenance of Existing ERP	1	450,000	450,000
Annual Document Management System Subscription	1	150,000	150,000
Sub-Total of 2019 Proposed CAPEX			<u>7,231,626</u>
<b>TOTAL</b>			<u><b>40,194,199</b></u>